



# Acceptable Organization of Sterling Silver

CNT, Inc.

# CNT's Purchasing Requirements for Sterling Silver

Thank you for using CNT as your sterling purchaser. We appreciate the level of trust you put in us and our service.

Due to a widespread issue with sterling silver melts assaying low, CNT has developed a system to allow us to continue to purchase sterling at competitive rates while offering other purchasing options for your non sterling silver items.

Please refer to the following slides as a guide outlining how CNT purchases sterling silver and silver items for melt. Please note the pictures provided are meant to show examples of the points referenced.

We value your continued trust in CNT. Thank you for your continued business.



# Flatware Preparation

For CNT to purchase your flatware outright as sterling silver:

- Must be clearly marked 'sterling' or '.925' (image 1)
  - If you have a run of a specific pattern, please segregate it in a plastic bag for quicker sorting
- Must be from a known maker
  - English style markings or hallmarks are not acceptable as they often only test 80%-90% silver (image 2)
- Must be non filled flatware
  - We are NOT purchasing any 'split' or 'cut out' flatware as there is lead residue in these cut outs (image 3)
  - Filled knives that are INTACT will be purchased using a flat conversion of 1/2oz per large knife and 1/4oz per small knife (image 4)
- Please note that all flatware must be booked separate from holloware.

Image 1: Clearly marked flatware



Image 2: English style markings



Image 3: Cut outs

Image 4: Filled knives





# Holloware Preparation

For CNT to purchase your holloware outright as sterling silver:

- Must be clearly marked 'sterling' or '.925' (image 1)
  - This marking should be circled or otherwise marked
- Must be from a known maker
  - English style markings or hallmarks are not acceptable as they often only test 80%-90% silver (image 2)
- Must be non filled
  - We are NOT purchasing any 'split' or 'cut out' holloware as there is lead residue in these cut outs (image 3)
- **Please note that all holloware must be booked separate from flatware.**



Image 1: Clearly marked holloware



Image 2: Example of English hallmark



Image 3: Unacceptable holloware



# Private Mints and Coinage

For CNT to purchase your coinage and private mint items outright as sterling silver:

- Must be clearly marked 'sterling' or '.925' and this marking must be circled or otherwise identified (image 1)
  - Rounds will often be marked on the side (image 2)
  - bars may carry markings on the side or the obverse/reverse (image 3)
- Coinage must be known sterling (image 4)
  - There are many coins that are .800, .500, or other purities
- If you are unsure on coinage, it should be sold as melt.



Image 1: Clearly marked sterling



Image 2: Rounds marked on the side



Image 4: Example of .925 coinage



Image 3: Bars marked on the side



# Items CNT Buys as Melt

The following items are examples of silver CNT will purchase as melt:

- Flatware and holloware marked less than .925 (image 1)
- Flatware or holloware with English style hallmarks (image 2)
- Jewelry, wire, other pieces from larger sterling items (images 3 and 4)
- These items **CANNOT** be accepted
  - Filled
  - Marked non silver or plated

Image 1:  
Holloware  
marked  
>.925



Image 2:  
English style  
hallmarks



Images 3 & 4:  
Items for melt



# Unacceptable Items

These items are UNACCEPTABLE and CNT WILL NOT purchase them in any capacity:

- Silver plated items (image 1)
- Unmarked flatware or holloware
- Items still filled with their weighting material (image 2)



Image 1: Silver plated



Image 2: Items with weighted material





# List of Acceptable Sterling Silver Brands

- ◇ Alvin Silver
- ◇ Dansk Silver
- ◇ Durgin Silver
- ◇ Fine Arts Silver
- ◇ Frank Smith Silver Company
- ◇ Gorham Company
- ◇ Heirloom
- ◇ International Silver Company
- ◇ Kirk and Smith
- ◇ Kirk-Steiff Company
- ◇ Lunt Silversmiths
- ◇ Oneida
- ◇ Reed and Barton
- ◇ Tiffany & Co.
- ◇ Towle Manufacturing Company
- ◇ Tuttle Silver Company
- ◇ Wallace Silversmiths